

Clean Energy Expo

Wind Power Commercialisation

2 November 2010



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PwC is one of the largest and most diverse professional services firms in the world

About PricewaterhouseCoopers – Globally

PricewaterhouseCoopers provides industry-focused **assurance, tax** and **advisory** services to build public trust and enhance value for its clients and their stakeholders. More than 155,000 people in 153 countries across our network share their thinking, experience and solutions to develop fresh perspectives and practical advice.

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PricewaterhouseCoopers China, Hong Kong and Singapore operate on a combined basis, subject to local applicable laws. Taken together, we have more than 460 partners and a strength of 12,000 people.

The firm provides a wide range of services to help organisations solve business issues, identify and maximise opportunities. Our industry specialisation enables us to identify trends and customise solutions for your sector of interest. Each line of service is staffed with highly qualified, experienced professionals and leaders in our profession. These resources, combined with our global network, allow us to provide the support you need wherever you may be located.

We are located in these cities: Beijing, Hong Kong, Shanghai, Singapore, Chongqing, Dalian, Guangzhou, Macau, Ningbo, Qingdao, Shenzhen, Suzhou, Tianjin and Xi'an.

PwC is a leader in the capital markets

M&A Financial Adviser League Tables

- Asia Pacific ex-Japan by number of closed deals for 2009

Rank	Adviser	Rank Value (US\$m)	No. of Deals
1	PricewaterhouseCoopers	3,757	50
2	Ernst & Young LLP	4,744	47
3	KPMG	2,316	45
4	Morgan Stanley	25,011	39
5	CIMB Group Sdn Bhd	1,552	35
6	Deutsche Bank AG	12,290	33
7	UBS	17,312	32
8	Bank of America Merrill Lynch	15,226	31
9	Citi	18,446	30
10	Optima Capital Ltd	2,080	28

- Asia Pacific ex-Japan by number of closed deals for 2008

Rank	Adviser	Rank Value (US\$m)	No. of Deals
1	PricewaterhouseCoopers	17,637	110
2	KPMG	9,314	81
3	CIMB Group Sdn Bhd	17,545	68
4	UBS	76,766	60
5	Macquarie Group	35,752	58
6	Morgan Stanley	47,143	53
7	Ernst & Young LLP	8,274	52
8	Goldman Sachs & Co	38,821	49
9	Credit Suisse	40,376	48
10	Deloitte & Touche	988	45

Project Finance & Privatisation League Tables

- Asia Pacific by number of closed deals for 2009

Rank	Adviser	No. of deals	Value (US\$m)
1	PricewaterhouseCoopers	11	6,341
2	Ernst & Young	6	480
3	Macquarie Group	5	4,304
4	SBI Capital	3	620
5	HSBC	2	620
5	KPMG	2	323
7	SG	1	14,000
7	JP Morgan	1	1,184
7	BNP Paribas	1	113

- Asia Pacific ex-Japan by number of closed deals for 2008

Rank	Adviser	No. of deals	Value (US\$m)
1	Macquarie	12	5,385
2	PricewaterhouseCoopers	9	1,622
3	BNP Paribas	3	620
4	Ernst & Young	2	3,022
5	Lexicon	1	1,500
5	SMBC	1	435
5	HSBC	1	254
5	KPMG	1	117

Source: Project Finance International, January 2010

....with the right credentials to meet your needs

PwC is **THE leading financial adviser on mid-market transactions in the Asia-Pacific** region (sub \$500m).
Our performance in the latest independently published M&A calendar year league tables places us above all investment banking houses.

✓ **Following numerous assignments in renewable energy sector**, PwC has a strong understanding of renewable energy company objectives and key value drivers

✓ PwC is a **leading adviser** in the Asia-Pacific region on mid-cap M&A transactions – this opportunity is firmly in our **“sweet spot”** of \$20m - \$500m transaction value

✓ PwC has extensive **industry knowledge** and a very strong relationship with most of the potential investors in renewable energy across the region

✓ PwC has an **excellent relationship** with the majority of the likely strategic investors, infrastructure funds, SWFs, private equity and corporate venture capital investors

✓ Ability to provide a seamless and integrated advisory service, consisting of the core PwC CF team, accounting and financial due diligence team, and drawing on tax and legal within the firm in a **‘one-stop-shop’** approach

Rank by Volume	Financial Adviser	Deal Value (US\$m)	No. of Deals
1	PricewaterhouseCoopers	3,679.4	49
2*	KPMG Corporate Finance	2,313.6	45
2*	Ernst & Young LLP	4,840.6	45
4*	Morgan Stanley	22,403.8	33
4*	CIMB Investment Bank	1,547.6	33
6	UBS	16,858.7	30
7*	Deutsche Bank AG	11,504.1	29
7*	BOA Merrill Lynch	14,371.5	29
9*	Citi	17,675.2	28
9*	Optima Capital	2,080.4	28

Source: Thomson Financial, 8 January 2010.

Including deals announced before, but completed during, 2009.

Target or Acquirer is based in Asia Pacific: Australia, China, Hong Kong, India, Indonesia, Japan, Malaysia, New Zealand, Philippines, Singapore, South Korea, Taiwan, Thailand, Vietnam.

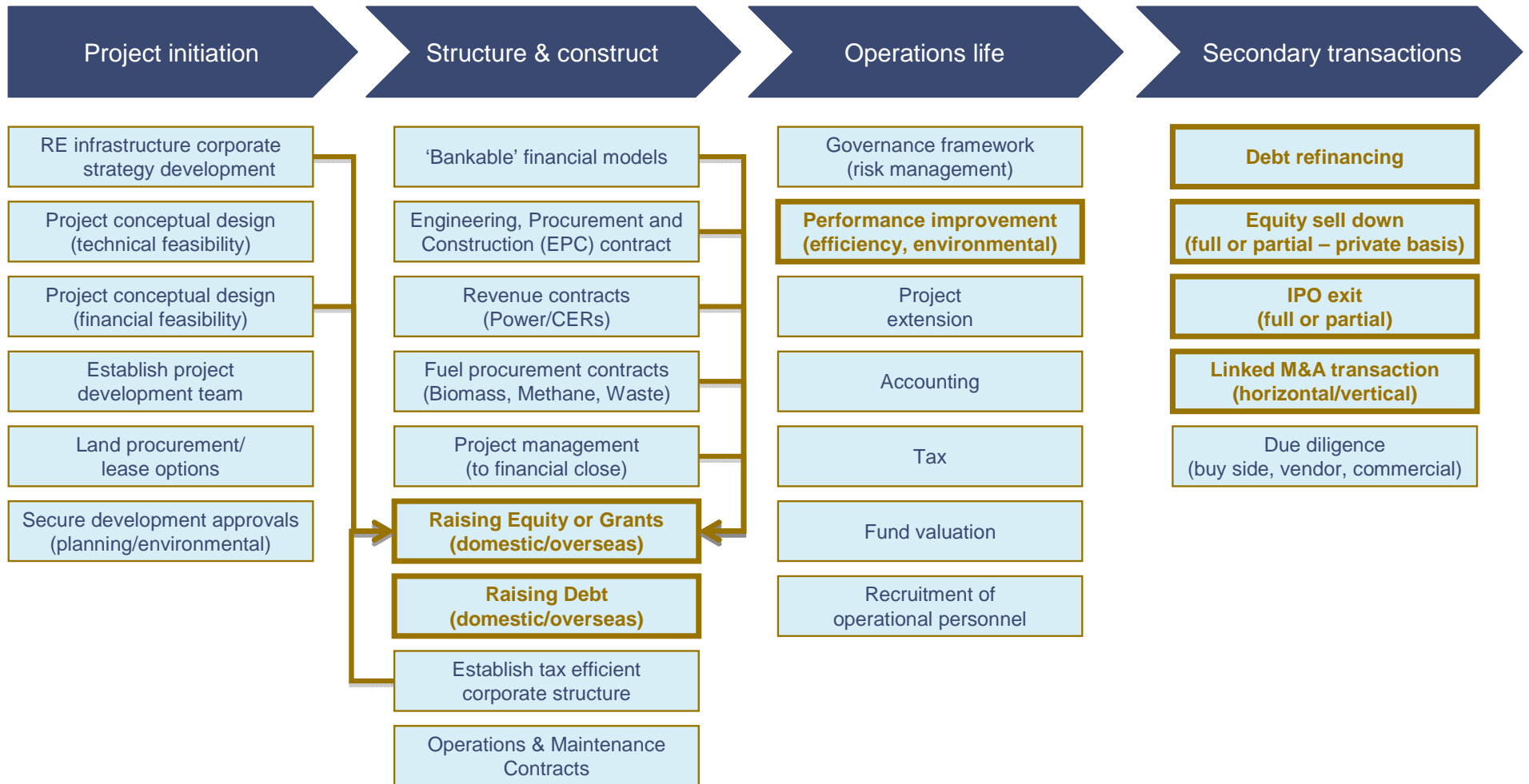
....We serve 64% of the World’s largest energy companies listed in the FT Global 500.

Unrivalled Global Renewable Energy Network

- PricewaterhouseCoopers is the largest global professional services firm with 142,000 employees located in offices across 150 countries
 - Our global clean energy team has strong relationships with potential investors combined with relevant transaction experience



Identifying where we can work together in the Renewable Energy Project Cycle....



PwC's Energy Experience



- **A track record** in all aspects of energy sector advisory services
- Over 50 project finance and acquisition advisory mandates since 1996
- Clients include CLP, China Gencos, Union Fenosa, Suntech, Sinosure, Marubeni, MTI, EMA, EPPO, GN Power, Crimson Power, PGN, ADB, TEPCO, Singapore Power, Ranhill, JPower, CEMEC.
- **Exceptional strength in depth** - our global financial advisory team includes more than 100 dedicated individuals with industry and banking experience in the energy and power sectors
- **Breadth of experience** - team members have worked as advisers, arrangers, lenders and developers closing over US\$30 billion in energy financings

A Selection of PwC's Global Energy Sector Clients

We have worked with numerous global energy sector clients.....

MTI MINISTRY OF TRADE
AND INDUSTRY
SINGAPORE

To promote economic growth and create jobs, so as to achieve higher standards of living for all.



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